#### How to Embrace Procrastination & Use it to Your Advantage

It's not a vice, it's a notification system

**GoGoDone**✓

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# Share the Journey Mentimeter Question



# Who is really in charge?

# Survive

- Air/Food/Water
- Belonging
- Procreation
- Short-term bias
- Emotions

# Thrive

- Attractiveness
- Status
- Relationships
- Long-term bias
- Thoughts

Learns by repeated experience & observation Learns by integrating novel information, imagination, creativity



Smooth the path & Soothe the elephant



# Smooth the path

Create an **intentional environment** that makes your goal the path of least resistance.

#### Don't Go it Alone

- 1. Accountability Buddy
- 2. Coach
- 3. Mentor or Role Model
- 4. Course/Group
- 5. Get Your Family Behind You!

#### **Change Your Physical Environment**

- 1. Tidy Up
- 2. Visual Cues
- 3. Add/Remove Objects
- 4. Remove Distractions (phone)
- 5. Change Social Circle

#### **Change Your Tech Environment**

- 1. Close Email/Inbox Pause
- 2. Close or Minimize Tabs
- 3. Disconnect Internet
- 4. Shared Document with Buddy
- 5. Virtual Coworking

#### **Create Motivating Consequences**

- 1. Competition/Group Challenge
- 2. Tracking/Streaks
- 3. Rewards at Milestones
- 4. Delivery Deadline
- 5. Ask for Feedback

# Smooth the path

Involving other people is a superpower for most of us.



# It's not you, it's your tactics.

https://quiz.gretchenrubin.com/

# Soothe the elephant

#### What's your procrastination style?

#### Avoidant – won't do

- 1. Noble procrastination (other projects/tasks)
- 2. Doing the 80 instead of the 20 (Pareto Principle)
- 3. Serving others first
- 4. Time management/ prioritization issues
- 5. Zoning out screens, food/drink, etc

#### Obsessive – won't finish

- 1. Extra drafts
- 2. Endless edits
- 3. Research
- 4. Adding MORE
- 5. Changing direction/pivoting
- 6. Too many "who it's fors"
- 7. Too many "what it's fors"

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When I picture myself starting to do the work I feel:

#### I don't want to do this work because:

When I picture myself shipping this work I feel:

I'm not ready to ship this work because:

Avoidant and obsessive behaviors are signals that the elephant is grumpy.

But WHY is the elephant grumpy?

The key is in the emotions it's sending us.

# Procrastination Emotion #1: Fear

# Fear = What if...(insert worst case scenario 😱)

#### Shame:

- What if they laugh at me?
- Who am I to think what I have to offer is worthwhile?
  Excommunication (social death):
- What if it becomes clear I don't belong?
- What if they never ask me back?

#### Death:

• I will lose all my money and end up on the street.

# What if I...?

- <u>DEFINE</u> -	- <u>PREVENT</u> -	- <u>REPAIR</u> -
1.	1.	1.
2.	2.	2.
3.	3.	3.
4.	4.	4.
5.	5.	5.
6.	6.	6.
7.	7.	7.
8.	8.	8.
9.	9.	9.
10.	10.	10.

What might be the benefits of an attempt or partial success?

# The Cost of Inaction

(EMOTIONALLY, PHYSICALLY, FINANCIALLY, ETC.)

- <u>6 MONTHS</u> - <u>1 YEAR</u> - <u>3 YEARS</u> -

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### These feelings are REAL. And they are HARD to overcome.

Procrastination Emotion #2: Indecision

#### Indecision

Not enough data to predict the outcome.

Fear of regret if I make the wrong decision.

#### Tools for Tackling Small Decisions

- 1. Acknowledge that there is a decision to be made that you're avoiding.
- 2. Name what information you are missing (if you knew, it would be an easy decision).
- 3. List the consequences of each option and those of not deciding.
- 4. Acknowledge that a good decision can lead to a bad outcome.
- 5. Ask what can you put in place to test or walk back the decision?

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#### The Best Tool for Tackling Big Decisions:

#### Mastermind It!

- 1. Adds new information by bringing other perspectives in.
- 2. Creates buy-in to your situation and generates support.
- 3. Provides reassurance from the community (relieves fear and distributes blame).
- 4. Reassures the elephant that you're not alone and won't be kicked out of the tribe.

# Procrastination Emotion #3: Overwhelm

#### Overwhelm

The task is too big. The task it too vague. A lot hinges on the outcome.

#### The Art of the Start

#### Goal Setting & Task Planning

- 1. List all the project tasks.
- 2. Organize them in an Eisenhower matrix (rank by importance/urgence)
- 3. List all important tasks with time estimates. If the estimate >4 hours, break it down.
- 4. Multiply time estimates x3!
- 5. 80/20 your list.
- 6. From the tasks in the "20" list, time block them in your coming week.
- 7. Reassess weekly.

# Pro-Tip: Action Precedes Motivation

Motivation kicks in after ~90 seconds of action. Set a 2 min goal.

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### Summary

- 1. The influence of the Rider's willpower is limited. Pick another tactic.
- 2. Procrastination is a notification system a message from the elephant that

it's worried about your wellbeing. Soothe the Elephant!

- 3. Engineering an environment for success is the most powerful tool to get things done. Smooth the Path!
- 4. Understanding and learning how to work with your elephant will change your relationship with procrastination long-term. Repetition is required!

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**Thank You!** 

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### **Agile Warsaw**

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# Share a task you're procrastinating.

sport	Writing an important blog post	Reading books to learn
Several 3D printing projects	answering direct messages, starting hard complicated tasks.	cleaning
Work, reading		Tough phone calls
	Reading unpleasent emails	

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# Share a task you're procrastinating.

Inquiry Institute Choice Map course

avoidant

preparing a to-do list for the remaining tasks

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# What it your typical procrastination behavior?

Avoidant

too much:(

scrolling social media

Cleaning the house

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find another task I can do which is not important,

checking whether I can help anybody first ;-)

Do all the smaller tasks first

Checking my phone, communicators and mail

convince mysleft it is not urgent -- can be done later

creating a to-do list for the remaining tasks



# What it your typical procrastination behavior?

cleaning up

starting the NEXT project

Make tea, coffee, food

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# What's the worst that could happen if you do the task you're procrastinating?

l can be fired.	People will want me to do more and more	l will lost my face
l'll have too much time on my hands	If not much, is it laziness, not procrastination?	l would need to be very assertive to support my standpoint
Nobody notices.	I'll get crushed by critisim	l will achieve success and then what
		1

What's the worst that could happen if you do the task you're procrastinating?

dissapointed friends

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### What is one negative consequence for not doing your procrastinated task?

l get criticised for running late on the task

a lost opportunity

I do not learn

It is going to keep bugging me

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